

Alabama Association of REALTORS®

2008 ANNUAL CONVENTION &

TRADE SHOW

TENTATIVE

SCHEDULE OF EVENTS

Marriott Shoals Hotel & Spa
Florence, Alabama

AAR's Annual Convention and Trade Show is designed for the following:

* All AAR members and non-member/guests interested in the business of the association and/or attending quality, professional education and information sessions.

* AAR Officers & Directors.

* AAR Committee, Task Force Members and Advisory Groups, Local Board Officers & Staff

TUESDAY, SEPTEMBER 16

Separate Registration for Golf Outing at the Robert Trent Jones Golf course. Register on the AAR website. This is not a convention event.

7:30 A.M. – 5:30 P.M.

SEE SEPARATE REGISTRATION FOR THIS EVENT:

Education Session:

CI-101 – Introduction to Commercial Real Estate Analysis

Day One of Two

Instructor: Barbara Bushnell
(12 hours elective CE)

LOCATION:

12:00 P.M. – 5:30 P.M.

AAR Registration Desk & WiFi Zone
Convention Center

11:45 A.M. – 12:45 P.M.

First Time Convention Attendees Networking Session

Hosted by the Leadership AAR Class of 2008

LOCATION:

12:30 P.M. – 2:00 P.M.

Local Association Executives

Training Session

LOCATION:

2:00 P.M. – 2:45 P.M.

AAR Annual Membership Meeting

LOCATION:

2:45 P.M. – 4:00 P.M.

Keynote Address:

Speaker: Vicki Cox Golder – NAR

2008 First Vice President

LOCATION:

4:15 P.M. – 5:15 P.M.

REGIONAL CAUCUS

Northern Region

LOCATION:

Jefferson, Shelby, Blount Region

LOCATION:

North Central Region

LOCATION:

Central Region

LOCATION:

Southern Region

LOCATION:

6:15 P.M. – 7:00 P.M.

AAR President & President-Elect Reception

LOCATION:

7:00 P.M. – 9:00 P.M.

President's Banquet
Installation of 2009 AAR Officers

Recognition of all Local Boards

REALTOR® of The Year

REALTOR® of The Year Award

David D. Roberts Award

Special Guest – Vickie Cox Golder

NAR 2008 First Vice President

9:00 P.M. – 12:00 P.M.

REALTORS® Social Event -

PASS IT ON!

Live Band – The Midnighters

WEDNESDAY, SEPTEMBER 17

7:00 A.M. – 7:30 A.M.

Yoga on the Green

Presented by Alabama CRS Chapter

Outdoors in the Park by the fountain

7:30 A.M. – 5:00 P.M.

AAR Registration Desk & WiFi Zone

Convention Center

8:00 A.M. – 9:00 A.M.

AAR Grassroots Committee

LOCATION:

8:00 A.M. – 12:00 P.M.

REALTORS® Networking &

Refreshments

Convention Center

8:00 A.M. – 4:30 P.M.

Trade Show Exhibits Open

Convention Center

8:00 A.M. – 9:00 A.M.

Professional Standards

Committee

LOCATION:

9:00 A.M. – 10:00 A.M.

AAR Safety & Security Protocol

Task Force

LOCATION:

9:00 A.M. – 10:00 A.M.

WCR State Chapter Meeting

LOCATION:

9:00 A.M. – 12:00 P.M.

ARPAC Trustees

LOCATION:

9:00 A.M. – 12:00 P.M.

*** Education Session**

Smartphones for REALTORS®

Instructor: Dick Betts

(3 hours elective CE)

LOCATION:

9:00 A.M. – 12:00 P.M.

*** Education Session**

Risk Management for Property

Managers

Instructor: David Skinner

(3 hours Required CE)

LOCATION:

9:00 A.M. – 12:00 P.M.

*** Education Session**

Enhancing Customer Service through

Public Record

Instructor: Glenn Zinder

(3 hours elective CE)

LOCATION:

12:00 P.M. – 1:30 P.M.

Annual Awards Luncheon

Recognition of all Local Boards

REALTOR® of The Year

LOCATION:

1:30 P.M. – 4:00 P.M.

REALTORS® Networking &

Refreshments

Convention Center

1:30 P.M. – 2:00 P.M.

REALTORS® For Children Task

Force

LOCATION:

1:30 P.M. – 2:15 P.M.

Organizational Standards Task Force

LOCATION:

1:30 P.M. – 4:30 P.M.
*** Education Session**
Realistic Contact Management for
Real Estate Professionals
Instructor: Dick Betts
(3-hours elective CE)
LOCATION:

1:30 P.M. – 4:30 P.M.
*** Education Session**
RECAD
Co-Instructors: Jim Lawrence and
Bob McMillan
(3 hours elective CE)
LOCATION:

1:30 P.M. – 4:30 P.M.
*** Education Session**
Covering Your Assets – Home
Protection Plan
Instructor: Farris Powell
(3 hours elective CE)
LOCATION:

1:30 P.M. – 3:00 P.M.
Information Session
Commercial Real Estate Practitioners
Information Exchange
LOCATION:

2:15 P.M. – 2:45 P.M.
Association Executives & Local
Board President's Joint Meeting
LOCATION:

2:45 P.M. – 3:45 P.M.
Local Association Presidents'
Advisory Group
(Open to all local Presidents.)
LOCATION:

3:45 P.M. – 5:30 P.M.
Governmental & Political Affairs
Committee
LOCATION:

6:00 P.M. – 7:30 P.M.
Pass It On Banquet and
The Shoals Music Festival
Dress: Casual
6:00 p.m. – 7:30 p.m.
***Jazz Band – The Harvey Thompson
Trio***
7:30 p.m. – 10:30 p.m.
***Live Band – Replay
(60's – 90's)***
7:30 p.m. – 9:30 p.m.
Karaoke
9:30 P.M. – 12:30 p.m.
Disco & Hip Hop DJ

THURSDAY, SEPTEMBER 18

7:00 A.M. – 7:30 A.M.
Yoga on the Green
Presented by Alabama CRS Chapter
Outdoors in the Park by the fountain

7:45 A.M. – 4:00 P.M.
AAR Registration Desk Open
Convention Center

7:30 A.M. – 8:30 A.M.
National Directors
Meeting & Breakfast
LOCATION:

8:00 A.M. – 11:45 A.M.
REALTORS® Networking &
Refreshments
Convention Center

8:00 A.M. – 3:30 P.M.
Trade Show Exhibits Open
Convention Center

8:00 A.M. – 9:00 A.M.
Education Trustees
LOCATION:

8:00 A.M. – 12:00 P.M.
Association Executives' Advisory
Group
LOCATION:

9:00 A.M. – 10:00 A.M.
CRB State Chapter Meeting
LOCATION:

9:00 A.M. – 11:00 A.M.
AAR Executive Committee Meeting
Part One
LOCATION:

9:00 A.M. – 12:00 P.M.
*** Education Session**
NAR Code of Ethics
Instructor: TBD
(3 hours elective CE)
LOCATION:

9:00 A.M. – 12:00 P.M.
*** Education Session**
Risk Management Red Flags and
Paper Trails
Instructor: Jim Lawrence
(3 hours Required CE)
LOCATION:

9:00 A.M. – 12:00 P.M.
*** Education Session**
Today's Top Technology Trends
Instructor: Dick Betts
(CE pending AREC approval)
LOCATION:

11:00 A.M. – 11:45 A.M.
Alabama Real Estate Commission
Open Forum
LOCATION:

12:00 P.M. – 1:20 P.M.
Networking Luncheon
Sponsors, Exhibitors and Affiliate
Members Appreciation Luncheon
LOCATION:

1:30 P.M. – 4:30 P.M.
REALTORS® NETWORKING &
REFRESHMENTS
Convention Center

1:30 P.M. – 4:30 P.M.
*** Education Session**
Valuing Real Property, CMA and
Beyond
Instructor: Anne Powell
(3 hours elective CE)
LOCATION:

1:30 P.M. – 4:30 P.M.
*** Education Session**
Understanding Mold in the
Restoration Industry for Real Estate
Professionals
Instructor: Stan Richardson
(3 hours elective CE)
LOCATION:

1:30 P.M. – 4:30 P.M.
Education Session
Taking Prospecting A Step Further
Instructor: Dick Betts
(NO CE)
LOCATION:

1:45 P.M. – 3:00 P.M.
Information & Member Services
Committee
LOCATION:

1:45 P.M. – 2:30 P.M.
AAR Past Presidents' Advisory
Group
LOCATION:

3:00 P.M. – 4:00 P.M.
Alabama CRS Chapter -
Meeting
LOCATION:

3:15 P.M. – 4:45 P.M.
Planning Committee
LOCATION:

6:00 P.M.
AAR Executive Committee Meeting
Part Two
LOCATION:

6:00 P.M.
AAR Past Presidents' Dinner
(By invitation only)

7:00 P.M.
AAR Executive Committee Dinner
LOCATION:

Dinner on your own

FRIDAY, SEPTEMBER 19

7:30 A.M. – 9:00 A.M.
AAR Registration Desk Open
Convention Center Atrium

7:30 A.M. – 9:00 A.M.
REALTOR® Refreshments
Convention Center

8:00 A.M. – 8:30 A.M.
State Director Sign-In
LOCATION:

8:30 A.M. – 11:00 A.M.
Board of Directors Meeting
LOCATION:

*** FREE CE with paid
Annual Convention
Registration**

(Print date June 25, 2008)

NOTES

Annual Convention Registration Fees:

**\$225 – Members
on or before Aug 30, 2008**

\$275 - Members after Aug. 30

**\$199- Member-Spouse &
Non-Member/Guest
on or before Aug 30, 2008**

**\$239 – Member-Spouse/Non-Member
after Aug 30**

Register for the AAR Annual Convention & Trade Show on-line: Visit www.alabamarealtors.com click on the Meetings & Events tab and follow the prompts. There is also a downloadable copy of the registration form available if you do not want to register on line.

Updated Convention information will be posted to the AAR website on a regular basis:

Annual Convention Host Hotel:

The Marriott Shoals Hotel and Spa

**Call Group reservation to make room reservations toll free #
(800) 593-6450**

**REALTOR® - GROUP CODE:
When making reservation by phone:**

RAC

**On line room reservations enter under
GROUP CODE: RACRACA**

www.alabamarealtors.com

Hotel Direct # (256) 246-3600

**CUT OFF DATE FOR ROOMS AT
OUR GROUP RATE IS:
Friday, August 15, 2008.
ROOM RATES:**

**Standard room - \$126.00 + Tax
Room rate listed does not include
applicable tax.**

Room reservations will be accepted on a space and rate available basis. However, once our contracted room block is full, room rates will increase; regardless of the cut-off date. Upon the host hotel selling out an alternate hotel list and their phone numbers will be posted on the AAR web site for overflow reservations.

**MAKE YOUR HOTEL
RESERVATIONS EARLY!**

All reservations must be guaranteed with a current valid credit card number or an advance payment deposit equal to one night's room & tax. Hotel rooms are reserved on a first come, first served basis. The Marriott Shoals Hotel enforces a 48 hour advance cancellation policy. NO REFUNDS on cancellations received within 48 hours of your original reserved date of arrival. Cancellations received prior to 48 hours in advance may receive a refund less a \$25 fee.

**EARLY BIRD REGISTRATION ENDS
AUGUST 30, 2008.**

Additional fees may apply for checking out earlier than your original reservation date of check-out.

Hotel check-in time is after 3:00 P.M.
Hotel check-out time is before 11:00 A.M. Additional fees may apply for late check out.

You must be registered for the Annual Convention in order to participate in scheduled meetings, Trade Show, Meals, Information & Education Sessions, and Social Events. The only exceptions are individuals/directors who are only coming in for the Board of Directors Meeting on Friday, September 19, 2008.

**YOUR NAME BADGE IS REQUIRED
AT ALL FUNCTIONS**

**ATTIRE FOR THE ANNUAL
CONVENTION, UNLESS
OTHERWISE NOTED, IS BUSINESS
CASUAL
(Presidents' Banquet is Coat and Tie
for men and Cocktail Dress for the
ladies.)**

**Advanced registration for the 2008
Annual Convention will shut down at
5:00 p.m. Friday, September 12, 2008.
This will allow staff time to prepare for
the Annual Convention. Register early!**

After Friday, September 12, 2008 only on site registration is available. On site registration may be subject to some restrictions.

Tentative Schedule of Events is subject to change.